

OUR VISION

To be the Information Technology company of choice in Africa...



RC: 809521
SOFTINGINES
TECHNOLOGIES LIMITED





Corporate Profile

Softingines Technologies Ltd

OUR MISSION

To always deliver superior products and services so that our customers and partners can focus better on their core business activities; as well as achieving shareholders satisfaction.



Our Business Strategy

- Concentrate on Growing Businesses
- Build on existing Projects / Relationships
- Develop Products to suit Market
- Develop / strengthen opportunities
- Invest in Human Resources Development

Our Core Business

- ✚ Custom Software Development, Systems Integration and Migration Services.
- ✚ Comprehensive IT Projects Management
- ✚ Secure Cashless Payment, Deposit Systems and e-Commerce
- ✚ Smart Card (Contact & Contactless) and Biometric Solutions
- ✚ Asset Tracking and Physical Access Control Systems
- ✚ Document/Data Capture and Electronic Content Management(ECM) and E-Library Solutions
- ✚ IT Resource Supply
- ✚ e-Governance



Corporate Profile

Our Contact Address

SOFTINGINES TECHNOLOGIES LTD

Plot 5B Malik Ohanugo close,
Lekki,
Lagos,
Nigeria

Telephone: +2348094404400, +23480
91144024, +2347073604020

E-mail: info@softingines.net
Web site: www.softingines.net



Our Offerings

Custom Software Development, Systems Integration and Migration Services

Problem:

Most businesses that provide or utilize software-driven solutions need not maintain and manage fulltime development teams. A typical Software development project can be quite complex and often requires much time and investment on R&D. How will solution providers continue to fulfil customer's requirements without having to recruit and maintain a software team?



How can businesses get customized solutions at minimum risks?

Solution:

Softingines offers software development services throughout the full system development lifecycle,

from identification of business value and requirements gathering to system deployment, knowledge transfer and support services.



Our architects, developers, project managers and testers on board can engage at any stage, whether an idea is of a future product or is an on-going project. Softingines can provide the skills and experience required to develop customized applications for Companies in Oil & Gas, Banking & ePayments, Manufacturing and General Business.

Key Benefits

- ❖ Efficient Solutions, implemented by professionals to meet relevant industry standards.
- ❖ Guaranteed Product Quality Control and regular maintenance.
- ❖ 24/7 and Online technical support.
- ❖ Multiply your output/income by utilizing skills and experience of our experts.



Comprehensive IT Project Management Services

Problem:

Sixty percent (60%) of IT projects in our society today either fail to deliver the required results or are aborted before completion. The most common reason for these failures are lack of proper planning, control and monitoring of the various factors that affect a typical project. What can project owners do to ensure that project deliverables are clearly defined, objectives set and properly monitored to prevent IT project failures?

Solution:

Using time tested project



management tools and techniques, Softingines PM Team Plan, Control and deliver project objectives within the required business cum environmental constraints. Softingines team of Project managers, administrators and information technology experts are made up of professionals with

adequate years of experience in various projects including but not limited to Software development and implementations, electronic payment systems, e-governance, electronic documents and archives, Payroll and other business applications etc.

Key Benefits

- ❖ Timely delivery of all deliverables as described in the project charter
- ❖ Effective communication of Project Expectations and status to relevant Stakeholders in a timely and clear fashion.
- ❖ Properly identify and resolve issues and conflicts within the Project.
- ❖ Planning and scheduling of project timelines using appropriate tools; identify and manage project dependencies and critical path.
- ❖ Better Tracking and achieving Project milestones
- ❖ Better monitoring of project costs, scope and other business constraints.



Secure Cashless Payment, Deposit Systems and e-Commerce

Problem:

Management of cash brings a lot of problems to both the buyer and seller. Apart from safety issues, availability of cash is one sure motivation for theft and fraud. Most available banking products and instruments such as credit/debit cards etc. were designed to facilitate payment and cannot mop-up cash. They can only be applied to money in-the bank. Are the unbanked not part of the cashless revolution? Are there no solutions that will address cashless payments and also facilitate bank deposits?

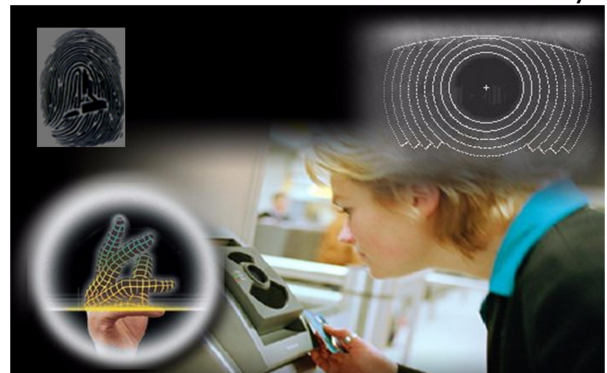


Solution:

Softingines Scratch Pay[®] is a solution that provides cash deposit function in addition to the regular payment functions of other regular instruments. We also provide solutions that ride on existing EMV infrastructures to provide added value to the payment industry.

Our online payment portal, VCommerce[®] provides merchants the ability to collect money on the web and through mobile phones.

Softingines solutions are designed to support the highest level of security standards available in the industry and multi-currency.



Key Benefits:

- ❖ Security against fraud
- ❖ Solutions are available to both banked and un-banked customers.



- ❖ Solutions can be easily interfaced to existing payment gateways (e.g. VISA, MasterCard, PayPal etc.)
- ❖ Supports local and international Money transfer functions and remittances.



Smart Card (Contact & Contactless) and Biometric Solutions

Problem:

Effective identification is a major challenge in most establishments and application environments. This is because over 60% of IT related fraud is based on identity theft and user impersonation. How do you ensure that neither you nor your organization loses money? What is the best way to secure identity and access to data and privileges?



Solution:

Softingines card and biometric based solutions include Employee access and time management, Security doors and access control, Patient identification and medical records management, Membership privileges, loyalty schemes and electronic payments. These solutions can help organizations improve profitability, labour productivity and eliminate operational inefficiencies. Biometric based Time and Attendance solutions totally eliminates buddy clocking and

minimize inaccurate payroll calculations. Biometric based membership solutions safeguard members' identity and ensure appropriate access to privileges. Our solutions also guarantee individual privacy and restricted access to sensitive data such as medical records.



Key Benefits:

- ❖ Clear establishment of responsibilities and elimination of disputes.
- ❖ Reduction in loss of money and time to identity problems
- ❖ Secured access to privileges and private data.
- ❖ Multiple applications can be loaded on a single card (e.g. Membership ID, E-Payment or EMV, Medical history and



Access Control).

- ❖ Various forms of reports can be generated and made available to other applications on request.
- ❖ Increase in overall efficiency



Asset Tracking and Physical Access Control Systems

Problem:

In a big organization, various enclosures will exist. Some of these spaces are used for employee offices, visitors' lounges, and still some for holding private, confidential and even expensive valuable items. The



natural thing to do would be to have security manning every area and restricting areas of movement. The attendant result includes colluding with security operatives to gain access to reserved areas thereby breaching security, high cost with respect to bad human relations and frequent security breaches to mention but a few. Why leave these problems to security operatives' whims and caprices?

Solution:

Softingines ProTrack® is a solution that not only helps you setup physical access restrictions and track your assets, but can provide audit facilities on which personnel visited sensitive places in the organization,

what item was moved and what time



period.

Our solution offers customers the convenience of having the access privileges stored using any or a combination of various verification methods such as biometrics (fingerprint), cards (contact and contactless) and PIN (Personal Identification Numbers). Assets can be tracked using RFID or (1D/2D) barcode tags.

Key Benefit:

- ❖ Eliminates unauthorized access by validating on a person's unique identity.
- ❖ Minimizes avoidable loss of products and other valuable assets.
- ❖ Provides access activity reports
- ❖ Can be integrated into a closed circuit television (CCTV) system
- ❖ Easy integration to Softingines Time and Attendance system
- ❖ Supports standalone and network operations
- ❖ Reduced Operating Cost





Document/Data Capture and Electronic Content Management (ECM) and E-Library Solutions

Problem:

In today's business environments, there are various forms of paper and electronic-based documents that contain vital information and cannot be easily discarded. To maintain competitive advantage, you need fast and easy access to your business-critical information so you can spend more time doing what you do best.



So, how do you manage all these important physical/electronic records and ensure less paper outputs in the future? How does a business become Sarbanes-Oxley Act (SOX) compliant and attain ISO 15489 standard for records management?

Solution:

Softingines Document and data capture services helps you to capture all your physical documents so that you can maintain them in an

electronic archives. Softingines ECM Solution provides businesses the means to manage all contents and their life-cycle. From the generation of electronic document or scanning of



physical documents to search/retrieval and to archival or delete of such content, Softingines provides the solution. Allow Softingines in-house workflow experts to study your current business process and you will be provided with an optimized electronic version that outputs less paper. We have engineers certified in Opentext Livelink and Microsoft Office SharePoint Services (MOSS).

Key Benefit:

- ❖ Capture all paper-documents into electronic form and spend less time on search/retrieval.
- ❖ Improve security through controlled access to sensitive document.
- ❖ Reduce risk of litigation and/or fines from industry regulators by controlling document review and approval processes.
- ❖ Eliminate paper copies and reduce storage cost



Corporate Profile

- ❖ Minimize cases of lost documents and physical files.



Our Core IT PM Team

Softingines has a combined team of both in-house and external consultants. Areas covered by our experts experience include process management/improvement, biometrics, electronic content management, automated pay roll, electronic payment and secured banking solutions and project management.

Ekene Umeadi – Software projects consultant & Project Director

A senior consultant with decades professional experience in the IT industry that covers Software development, Support and Implementation in the foremost IT firms in Nigeria. He has managed various IT projects that provided various solutions for the Banking and Manufacturing industries in Nigeria. Ekene is also an expert in ERP, ECM, Biometrics and Security solutions. He was certified by **OpenText (UK) and Sagem (France)**.

Yomi Adelowotan – Process Management consultant.

A senior consultant with responsibility for Business Process and Technology management, exceptional service delivery, creating

efficiencies, productivity and cost management on client projects. With decades of domestic and international banking and IT consulting experience, superior technical competence, proven soft skills and project management experience enhanced by a **Six sigma** and Information Technology Management (**ITIL**) certification. He handled process optimization for two of Nigeria's foremost banks and was head process automation, Oceanic Bank PLC. He currently serves as an external consultant on the Softingines project team.

Naimat Alabi – IT Projects Administrator

Naimat is a target-driven Project Manager, well versed in IT projects monitoring and control. She is a graduate from the Nigeria's Premier University with years of working experience in international conglomerates (e.g. SCOA Nigeria Plc.) and other leading information technology providers in Nigeria. She is also **PRINCE2 certified**.

Ben Okafor – Hardware Project Consultant

Ben is a computer hardware and network connectivity consultant. He is a target driven project manager who has years of experience on hardware projects.



Corporate Profile

Ben is also an Electronic Engineering graduate and is **Microsoft, Cisco** and **PMP certified**.



Reference Projects/Sites

- **Work-360/Workroll:** Softingines Technologies Ltd (we solely provided electronic biometric payroll and pension services for 21 Local Governments in Anambra and the state JAAC offices.)
- **SoftCollector:** Softingines Technologies Ltd (we solely provided biometrics security and ECM solutions for the LBIC, LSDPC and Lagos State Ministry of Housing.)
- **SoftTrack:** Softingines Technologies Ltd, Techgate Nigeria Ltd & Delarue UK(Together provided security paper tracking solutions for Lagos State Government New CofO Project)
- **ProTrack:** Softingines Technologies Ltd and Techgate Nigeria Ltd (Currently providing petroleum product tracking solution for MRS Oil and Gas Ltd)
- **Rev24:** Softingines Technologies Ltd, RAAD Technologies Ltd & Delarue UK (Currently Providing Delta State with Secured Tax Clearance certificates solution).
- **SMS Security:** Softingines Technologies Ltd, Tonobit Concepts Ltd & Rika Global Technologies Ltd (Currently providing Online SMS Security Solutions).
- **VCommerce:** Softingines Technologies Ltd and Rika Global Technologies Ltd (Online Web-hosting and ecommerce solutions for Nigerian businesses).